



PAYMENT POLICY
Save Time and Money! Pre-Order by Oct. 5th
and receive substantial discounts!

828 East Ferry Street - Buffalo, NY 14211
Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
Buffalo Convention Center
October 27 – 28, 2026

**PLEASE BECOME FAMILIAR WITH THIS POLICY
BEFORE ORDERING ANY SERVICES**

GENERAL INFORMATION

Telephone orders will not be accepted. Please mail, fax (716-896-8908) or scan and email your order to csr@haleexpo.com.

Payment MUST accompany your order.

If you have any questions or special requirements, please contact our Exhibitor Services Department at csr@haleexpo.com.

Items cancelled at show site will be charged 50% of the original price. Refunds cannot be processed until 24 hrs. after the original charge.

Failure to pay within the terms of this Payment Policy will cause service charges to be assessed on all unpaid balances. The service charge rate is 2% per month or 24% per annum. In the event of default, the customer agrees to pay all costs of collections, including attorney fees and court costs.

PAYMENT FOR SERVICES

Hale Expo Services, LLC. requires payment at the time services are ordered. Hale also requires that all exhibitors using our services provide a credit card authorization with their initial order. The credit card authorization will be used to cover all services not paid for by the initial payment and balances left unpaid at the closing of the show. This may include labor, material handling and/or other onsite services.

METHOD OF PAYMENT

Hale Expo Services, LLC. accepts company checks, Visa, MasterCard, American Express, Discover and ACH. A service charge of \$55.00 will be assessed to individuals or companies for returned checks or chargebacks.

PRE-ORDER DISCOUNTED PRICING – SAVE TIME & MONEY!

To qualify for the pre-order prices, your forms must be received on or before the pre-order date with payment in full. Late orders and orders without payment will be charged standard prices and placed on hold until payment is received.

TAX EXEMPT

If your company is tax exempt, a copy of your Tax-Exempt Certificate (*not* Resale Certificate) must accompany your order. Your exemption MUST be issued in the state the show takes place in.

QUESTIONS AND ADJUSTMENTS

Any discrepancy in items ordered and items received or any complaint or question concerning services must be reported to the Hale Service Desk immediately. Your problems will be resolved and any valid adjustments in your account will be made at that time. Credits and adjustments will not be made based on information received after the show closes.



ORDER SUMMARY
Save Time and Money! Pre-Order by Oct. 5th
and receive substantial discounts!

828 East Ferry Street - Buffalo, NY 14211
Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
Buffalo Convention Center
October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____
Phone No.: _____ Cell: _____ Booth Dimensions: _____
Order Contact: _____ Email: _____

Credit Card Authorization (Will be used for Hale services only)

A CREDIT CARD IS REQUIRED TO BE ON FILE BEFORE ANY ORDER IS PROCESSED.

Please fill out the credit card information as requested below. This will authorize Hale Expo Services, LLC. to charge the amount of your order and any additional charges incurred as a result of show site orders placed by you or your representative to your credit card account.

We accept:



PLEASE PRINT LEGIBLY OR TYPE ALL INFORMATION

Card Type: Master Card Visa Discover American Express
Billing Address: _____ City: _____ State: _____ Zip: _____
Credit Card Number: _____ Exp. Date: _____ V-Code: _____
Name On Card: _____ Signature: _____

V-Code Location: MasterCard, Visa, Discover = 3-digit code on back, American Express = 4-digit code on front

Please note that your signature above signifies your acceptance of Hale Expo Services, LLC.'s Payment Policy and Hale's Terms & Conditions of Contract. **By filling out this credit card authorization form, the card holder is authorizing Hale Expo Services, LLC. to charge for all services that were not charged during initial payment and any unpaid balance at the close of the show.** Charges may include (but are not limited to) onsite labor ordered, material handling charges for shipments received onsite and or any other services that were ordered by the exhibitor onsite. Any charges made to your credit card by Hale Expo Services, LLC. will appear on your credit card statement as a charge from **Hale Expo Services, LLC.**

***** PLEASE ENSURE THAT YOUR COMPANY NAME APPEARS ON ALL FORMS AND ENTER ALL PAGE TOTALS HERE *****

BOOTH FLOORING & SPECIAL BACK DRAPE	\$
TABLES, PEDESTAL TABLES & TABLE RISERS	\$
CHAIRS & ACCESSORIES	\$
SPECIAL SIGNS & BANNERS	\$
INSTALLATION & DISMANTLING LABOR & FORKLIFT SERVICE	\$
SHIPPING INFORMATION / MATERIAL HANDLING (Actual weights will be billed at show close)	\$
	SUBTOTAL \$
	ADD 8.75% SALES TAX \$
	TOTAL \$
UTILITIES, INTERNET, WATER REQUEST – Return to BCC (Do not enter total here)	

*Exempt customers must provide a tax-exempt certificate for the state the show takes place in. Resale certificates will not qualify for sales tax exempt status. Orders can be accepted by mail, fax (716-896-8908) or may be scanned and emailed to csr@haleexpo.com



BOOTH FLOORING & SPECIAL BACK DRAPE
 Save Time and Money! Pre-Order by Oct. 5th
 and receive substantial discounts!

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
 Buffalo Convention Center
 October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____
 Order Contact: _____ Phone No.: _____

Standard Booth Carpet (for inline pipe & drape exhibit spaces)

Standard inline exhibit booth carpet will be taped on the aisle sides only. Additional taping can be ordered below.

Size	Pre-Order Price	Standard Price	Quantity	Total
9' x 10'	\$127.08	\$149.50	_____	_____
9' x 20'	\$255.00	\$300.00	_____	_____
9' x 30'	\$379.53	\$446.50	_____	_____
9' x 40'	\$506.60	\$596.00	_____	_____
18' x 20'	\$506.60	\$596.00	_____	_____
Standard Booth Carpet Subtotal:			_____	_____

Please check CARPET color choice

Black Gray
 Speckled Blue Red
 Forest Green Burgundy

Show Colors: Purple/Silver

Carpet Padding, Carpet Taping & Visqueen (Heavy-Duty Plastic to Protect Carpet)

Item	Pre-Order Price	Standard Price	Quantity	Total
9' x 10'	\$76.93	\$90.00	_____	_____
9' x 20'	\$152.58	\$179.50	_____	_____
9' x 30'	\$228.65	\$269.00	_____	_____
9' x 40'	\$306.00	\$360.00	_____	_____
18' x 20'	\$306.00	\$360.00	_____	_____
Additional taping: Total feet: _____		X \$.45	_____	_____
Visqueen	Pre-Order Price	Standard Price		
	\$.77/sq. ft.	\$.90/sq. ft.		
Calculate sq. ft.: _____ ft. x _____ ft. = _____				
Carpet Padding, Carpet Taping & Visqueen Subtotal:			_____	_____

Special Back Drape (includes bases, 8' posts and crossbars)

Please note, 3' high or 8' high drape may be available at show site in show colors only. If another color is required, it must be ordered in advance.

Size	Pre-Order Price	Standard Price	Quantity	Total
3' High Drape	\$6.38 Ln. ft.	\$7.50 Ln. ft.	_____ Ln. ft.	_____
8' High Drape	\$8.93 Ln. ft.	\$10.50 Ln. ft.	_____ Ln. ft.	_____
12' High Drape	\$15.73 Ln. ft.	\$18.50 Ln. ft.	_____ Ln. ft.	_____
Special Back Drape Subtotal:			_____	_____

Please check DRAPE color choice

Beige Burgundy Lime Red
 Black Dusty Rose Orange Silver
 Blue Forest Green Peach White
 Brown Gold Purple

Tackboard

Description	Pre-Order Price	Standard Price	Quantity	Total
Tackboard, 4' x 8' One-sided	\$87.98	\$103.50	_____	_____
Tackboard, 4' x 8' Dbl.-sided	\$130.90	\$154.00	_____	_____
Clear Packing Tape	\$9.78	\$11.50	_____	_____
Double-face Tape	\$21.68	\$25.50	_____	_____
Tackboard Subtotal:			_____	_____

Booth Carpet & Special Back Drape Page Total: _____



TABLES, PEDESTAL TABLES & TABLE RISERS

Save Time and Money! Pre-Order by Oct. 5th and receive substantial discounts!

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026 Buffalo Convention Center October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____
 Order Contact: _____ Phone No.: _____

Draped Display Tables (6' and 8' tables are skirted on 3 sides only. To have 4th side draped, see 4th side draping below.)

Size	Pre-Order Price	Standard Order Price	Quantity	Total
4' x 2' x 30" Tall	\$71.40	\$84.00	_____	_____
6' x 2' x 30" Tall	\$89.25	\$105.00	_____	_____
8' x 2' x 30" Tall	\$122.19	\$143.75	_____	_____
4' x 2' x 42" Tall	\$87.55	\$103.50	_____	_____
6' x 2' x 42" Tall	\$105.40	\$124.00	_____	_____
8' x 2' x 42" Tall	\$132.60	\$156.00	_____	_____
4 th Side Draping	\$59.50	\$70.00	_____	_____
Table Drape Only	\$59.50	\$70.00	_____	_____
Draped Table Subtotal:				_____

Please check SKIRT color choice:

<input type="checkbox"/> Black	<input type="checkbox"/> Silver	<input type="checkbox"/> Purple
<input type="checkbox"/> Blue	<input type="checkbox"/> Forest Green	<input type="checkbox"/> Red
<input type="checkbox"/> Burgundy	<input type="checkbox"/> Lime Green	<input type="checkbox"/> Teal
<input type="checkbox"/> Gold	<input type="checkbox"/> Orange	<input type="checkbox"/> White
<input type="checkbox"/> Plum	<input type="checkbox"/> Peach	

Undraped Display Tables

Size	Pre-Order Price	Standard Order Price	Quantity	Total
4' x 2' x 30" Tall	\$28.48	\$33.50	_____	_____
6' x 2' x 30" Tall	\$36.98	\$43.50	_____	_____
8' x 2' x 30" Tall	\$43.99	\$51.75	_____	_____
4' x 2' x 42" Tall	\$34.85	\$41.50	_____	_____
6' x 2' x 42" Tall	\$41.23	\$48.50	_____	_____
8' x 2' x 42" Tall	\$51.00	\$60.00	_____	_____
Vinyl Topper	\$10.00	\$10.00	_____	_____
Undraped Table Subtotal:				_____



Table Risers (Draped in White)

Item Description	Pre-Order Price	Standard Order Price	Quantity	Total
4' x 10" Table Riser	\$30.60	\$36.00	_____	_____
6' x 10" Table Riser	\$36.98	\$43.50	_____	_____
8' x 10" Table Riser	\$45.90	\$54.00	_____	_____
Table Riser Subtotal:				_____

Undraped Pedestal Tables & Spandex Covers

Item Description	Pre-Order Price	Standard Order Price	Quantity	Total
30" Tall Pedestal Table	\$73.10	\$86.00	_____	_____
42" Tall Pedestal Table	\$82.88	\$97.50	_____	_____
Spandex Cover	\$29.75	\$35.00	_____	_____
Pedestal Tables & Spandex Cover Subtotal:				_____

Please check SPANDEX color choice:

<input type="checkbox"/> Black	<input type="checkbox"/> Red (42" only)	<input type="checkbox"/> White (42" only)
<input type="checkbox"/> Blue (42" only)	<input type="checkbox"/> Navy (42" only)	

Table Page Total: _____



CHAIRS & ACCESSORIES
 Save Time and Money! Pre-Order by Oct. 5th
 and receive substantial discounts!

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
 Buffalo Convention Center
 October 27 – 28, 2026

Company Name: _____
 Order Contact: _____

Booth No.(s): _____
 Phone No.: _____

Chairs & Stools (Grey Fabric)

<u>Item Description</u>	<u>Pre-Order Price</u>	<u>Standard Order Price</u>	<u>Quantity</u>	<u>Total</u>
Black Folding Chair	\$8.00	\$11.00	_____	_____
Padded Side Chair	\$39.10	\$46.00	_____	_____
Padded Stool	\$48.88	\$57.50	_____	_____










Chairs & Stools Subtotal: _____

Accessories

<u>Item Description</u>	<u>Pre-Order Price</u>	<u>Standard Order Price</u>	<u>Quantity</u>	<u>Total</u>
Wastebasket	\$13.60	\$16.00	_____	_____
Literature Rack: 6 slot	\$73.31	\$86.25	_____	_____
Bag Rack	\$33.15	\$39.00	_____	_____
8' Post & Base	\$16.58	\$19.50	_____	_____
Crossbar	\$8.50	\$10.00	_____	_____
Floor Easel	\$21.68	\$25.50	_____	_____
22" x 28" Sign Frame	\$33.58	\$39.50	_____	_____
2' x 8" Grid Wall	\$17.00	\$20.00	_____	_____
Grid Wall Hook	\$1.00	\$1.00	_____	_____

Accessories Subtotal: _____

Item Pictures

<p>Chairs & Stools</p> <div style="text-align: center;">  Padded Side Chair </div> <div style="text-align: center;">  Padded Stool </div>	<p style="text-align: center;">Accessories</p> <div style="text-align: center;">  Wastebasket </div> <div style="text-align: center;">  8' Post & Base & Crossbar </div>	<div style="text-align: center;">  Literature Rack </div> <div style="text-align: center;">  Floor Easel </div>	<div style="text-align: center;">  Bag Rack </div> <div style="text-align: center;">  22" x 28" Chrome Sign Frame </div> <div style="text-align: center;">  2'x8' Grid Wall </div>
--	---	---	--

Chairs & Accessories Page Total: _____



SPECIAL SIGNS
 Sign Orders received after Oct. 5th add
 50% to the listed Price.

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
 Buffalo Convention Center
 October 27 – 28, 2026

Company Name: _____
 Email Address: _____

Booth No.(s): _____
 Contact Name: _____

SIGNS ARE A TERRIFIC WAY TO GET YOUR MESSAGE OUT!

With our wide selection of fonts, colors, graphics and backing material, we can make a terrific looking sign to meet your specific needs. Hale's Sign and Banner Department also has the ability to add your logo to your order or our in-house graphic artists can work with you to reproduce a logo or create one! Add clipart or specific images to give a more eye-catching look. Proofs will be sent back via email for your review and approval.

All sign prices below include up to two (2) color copy with simple text with no more than twenty-four (24) words on your choice of white backing material.

Logos, graphics, additional background colors, specialized design work, heavy copy or different sizes will be quoted upon request.

EXAMPLES OF STANDARD SIZES

22" x 28"

Standard Sign Holder Size

\$74.20

22" x 14"

Common Table Top Size

\$58.50

14" x 44"

Double height of Standard Booth Sign

\$74.20

4' x 8'

3' x 4'

\$263.70 \$113.30

Copy Color

Color 1: _____
 Color 2: _____

Orientation

Landscape
 Portrait

Description

22" x 28" Sign
 22" x 14" Sign
 14" x 44" Sign
 4' x 8' Sign
 3' x 4' Sign
 Grommets (ea.)
 Easel Back

Pre-Order Price

\$74.20
 \$58.50
 \$74.20
 \$263.70
 \$113.30
 \$2.00
 \$2.75

Quantity

Total

Material Choice

Foamcore – Foam center with white paper surfaces
 Coroplast – Corrugated plastic – Most durable (Colors available)
 Poster Board – White poster board / Sign card only

Please Indicate Sign Copy Here:

Double Sided

Ordered After October 5th

Subtotal: _____
 Add 75% to Subtotal: _____
Subtotal 2: _____
 Add 50% to Subtotal 2: _____

Special Sign Page Total: _____



BANNERS
Banner Orders received after Oct. 5th add
50% to the listed Price.

828 East Ferry Street - Buffalo, NY 14211
Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
Buffalo Convention Center
October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____
Email Address: _____ Contact Name: _____



All banners come standard with grommets spaced every two feet for easy hanging. If needed, pockets can be created on the top hem and the bottom hem instead of grommets.

<u>Font Color</u>	<u>Orientation</u>	<u>Description</u>	<u>Pre-Order Price</u>	<u>Quantity</u>	<u>Total</u>
Color 1: _____	<input type="checkbox"/> Horizontal	2' x 8' Banner	\$144.72	_____	_____
Color 2: _____	<input type="checkbox"/> Vertical	3' x 8' Banner	\$198.28	_____	_____
		Custom Size	Call For Pricing	_____	_____
		Add Logo	Call For Pricing	_____	_____
		Grommets Every 2'	Standard	_____	_____
		Add'l Grommets (ea.)	\$2.00	_____	_____
		Background Color Other Than White	\$25.00	_____	_____
					Subtotal: _____
			Double Sided	Add 75% to Subtotal:	_____
					Subtotal 2: _____
			Ordered After October 5th	Add 50% to Subtotal 2:	_____
					Banner Page Total: _____

Acceptable File Formats For Artwork

Vectorized Artwork – is the preferred format for artwork containing logos and fonts because it allows for exact reproduction without any loss of quality. These files are commonly produced with programs such as Adobe Illustrator or Corel Draw. Common file extensions for Vectorized artwork are: .eps, .pdf, .ai or .cdr

Please note, .eps and .pdf can also contain raster images as well (less preferred).

Rasterized Artwork – is the preferred choice for photo reproduction. Raster images can be resized only with the amount of information contained within the image. Higher resolution images will scale up better than low resolution images. **To prevent unsatisfactory results, Hale Expo Services, LLC., will not use web images for reproduction on signage.** Common file extensions for rasterized images are: .psd, .tif, .jpg (although .eps and .pdf can also contain raster images)

It's our business to make your business look good!



**INSTALLATION & DISMANTLING
LABOR & FORKLIFT SERVICE**

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
 Buffalo Convention Center
 October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____

Order Contact: _____ Phone No.: _____

Installation & Dismantling Labor (Please select if labor will be supervised by the onsite show representative or if Hale personnel will supervise the setup)

Straight Time Rate: \$60.75 (M-F 8 AM – 4 PM)

Overtime Rate: \$91.13 (M-F before 8 AM, after 4 PM - Weekends, Holidays)

SUPERVISED BY EXHIBITOR PERSONNEL – Starting time can be guaranteed only in those instances where men are requested to start at 8 AM unless the beginning of the show set-up time is later in the day. We will make every effort to accommodate later starting times; however, it is impossible to gauge the completion of previously-assigned jobs. Exhibitors must sign labor out at the service desk to avoid continuation of charges. Labor will be billed in one (1) hour increments with a minimum of one (1) hour.

Date of Service	Start Time	No. of Workers	Approx. Hours Per Person	Total Hours	Hourly Rate	Estimated Total Cost
Installation _____	_____	_____	X	= _____	@ _____	= _____
Installation _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____

Onsite Supervisor Name: _____ Cell Number: _____

Straight Time Rate: \$60.75 (M-F 8 AM – 4 PM)

Overtime Rate: \$91.13 (M-F before 8 AM, after 4 PM - Weekends, Holidays)

SUPERVISED BY HALE EXPO SERVICES, LLC. PERSONNEL – Supervision will be provided by Hale Expo Services, LLC. and **all pertinent information should be forwarded with this order, including blueprints, set-up instructions, photographs and shipping information.** Labor will be billed in one (1) hour increments with a minimum of one (1) hour. An additional charge of 30% will be added for Hale supervision.

Date of Service	Start Time	No. of Workers	Approx. Hours Per Person	Total Hours	Hourly Rate	Estimated Total Cost
Installation _____	_____	_____	X	= _____	@ _____	= _____
Installation _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____

Add 30% For Hale Supervision (Total x 1.3): _____

Forklift Service (Price includes forklift and operator)

Straight Time Rate: \$120.75 (M-F 8 AM – 4 PM)

Overtime Rate: \$181.13 (M-F before 8 AM, after 4 PM - Weekends, Holidays)

Check in at the Hale Service Desk before your requested scheduled time. Please note, requested times are projections and Hale Expo Services, LLC. will make every effort to meet those requested times, but in some circumstances, forklifts may be occupied doing other tasks. Due to liability risks, forklifts may only be operated by authorized and insured Hale Expo Services, LLC. employees. Forklift Service will be charged with a one (1) hour minimum and then in half (1/2) hour increments thereafter during a single use period.

Date of Service	Start Time	No. of Workers	Approx. Hours	Total Hours Per Person	Hourly Rate	Estimated Total Cost
Installation _____	_____	_____	X	= _____	@ _____	= _____
Installation _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____
Dismantle _____	_____	_____	X	= _____	@ _____	= _____

Plastic Banding (Per pallet and includes labor): **\$32.00**

Shrink Wrap (Per pallet and includes labor): **\$32.00**

If Labor must be cancelled, Hale Expo Services, LLC. requires 24-hour advance notice. A one-hour, per man, no-show charge will be assessed if cancellations are not called in 24 hours prior to the date & time requested.

Installation & Dismantling Labor & Forklift Service Page Total: _____

PLEASE MAKE SURE EVERY PIECE TO SHIP IS LABELED & EXHIBITOR INFORMATION IS COMPLETE

These labels are provided for your shipping convenience. Place one on each piece to be shipped to ensure proper delivery (please note that one label is for the Advance Warehouse, and one is for Direct to Show Site). If more labels are needed, copies are acceptable. Shipments arriving without this information will not be accepted by Hale Expo Services LLC at the Advance Warehouse or on Show Site.

Please do not return label to Hale Expo Services LLC.

ADVANCE TO WAREHOUSE

SEND MATERIALS TO THIS LOCATION IF YOUR SHIPMENT IS SCHEDULED TO ARRIVE

BETWEEN: **MONDAY, OCTOBER 5 – FRIDAY, OCTOBER 23, 2026**

SHIP TO:

FREIGHT LABEL

Hale Expo Services, LLC.
c/o: NYS Innovation Summit 2026
828 East Ferry St.
Buffalo, NY 14211

SHOW INFORMATION

NYS Innovation Summit 2026
Buffalo Convention Center
October 27 – 28, 2026

Booth No.: _____

Exhibitor Name: _____

Contact Name: _____

Phone No.: _____

DIRECT TO SHOW SITE

SEND MATERIALS TO THIS LOCATION IF YOUR SHIPMENT IS SCHEDULED TO ARRIVE

ONLY ON: MONDAY, OCTOBER 26, 2026

SHIP TO:

FREIGHT LABEL

NYS Innovation Summit 2026 c/o Hale Expo Services
Buffalo Convention Center
153 Franklin Street
Pearl Street Loading Dock
Buffalo, NY 14202

SHOW INFORMATION

NYS Innovation Summit 2026
Buffalo Convention Center
October 27 – 28, 2026

Booth No.: _____

Exhibitor Name: _____

Contact Name: _____

Phone No.: _____



MATERIAL HANDLING

828 East Ferry Street - Buffalo, NY 14211
 Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

NYS Innovation Summit 2026
 Buffalo Convention Center
 October 27 – 28, 2026

Company Name: _____ Booth No.(s): _____
 Billing Address: _____ City/State: _____ Zip: _____
 Phone No.: _____ Cell: _____ Email: _____
 Print name as it appears on card: _____ Signature: _____

Account#: _____ Exp. Date: ____/____/____ V-Code: _____
 V-Code: MasterCard, Visa, Discover = 3-digit code on back, American Express = 4-digit code on front

***** MATERIAL HANDLING NEEDS MUST BE COMMUNICATED IN ADVANCE *****

Shipments arriving at either the Advance Warehouse or Direct to show site without prior notification will not be released until payment is received and an authorized signature from the exhibitor is obtained, regardless of having a credit card on file.

Inbound Shipping & Material Handling

	No. of Pieces	Est. Total Weight	Carrier(s)	Minimum Rate 25 lb. Single Package Minimum or 26 lb. – 200 lb. Min. Shipment Rate	How to Calculate Total Material Handling Charges
Advance Warehouse Rate For Shipments Arriving (October 5 - 23, 2026)				\$90.00 / hundredweight Min. 200 lb. Per Shipment Minimum Charge = \$180.00	(Total Weight / 100) x \$90.00 Minimum Charge = \$180.00
Direct to Show Site Rate For Shipments Arriving on or after (October 26, 2026)				\$75.00 / hundredweight Min. 200 lb. Per Shipment Minimum Charge = \$150.00	(Total Weight / 100) x \$75.00 Minimum Charge = \$150.00
Small Package Rate For Direct to Show Site ONLY For Single Package 25 lb. and Under				\$35.00 / per package (Single Package Shipment Only) Minimum Charge = \$35.00	\$35.00 Single Package Only

BILLED WEIGHT is based on incoming weight, whether the above services are used completely or in part. The weight is rounded up to the nearest one hundred pounds (100 lb.) and is taken from the INBOUND BILL OF LADING and/or the Certified Weight Ticket. Shipments arriving without a specified weight on the Bill of Lading will be assigned an approximate weight by Hale. This weight will prevail. THERE IS A 200 lb. MINIMUM CHARGE ON ALL SHIPMENTS OVER 25 lb.

Inbound Advance Warehouse pricing includes:

- Signing and accepting shipment on behalf of exhibitor at Advance Warehouse.
- Loading and transport from Advance Warehouse to Show Site.
- Unloading at Show Site loading dock and delivery to exhibit space.
- Pickup, storage and return of empty shipping containers during the show.
- Transport from exhibit space to loading dock and loading of shipment onto carrier of choice after the show.

All other inbound pricing includes:

- Signing and accepting shipment on behalf of exhibitor at Show Site.
- Unloading at Show Site loading dock and delivery to exhibit space.
- Pickup, storage and return of empty shipping containers during the show.
- Transport from exhibit space to loading dock and loading of shipment onto carrier of choice after the show.

Only Outbound Shipping & Material Handling (If shipping inbound, this is included in pricing above – this section is not applicable)

	No. of Pieces	Est. Total Weight	Carrier(s)	Minimum Rate 25 lb. Single Package Minimum or 26 lb. – 200 lb. Min. Shipment Rate	How to Calculate Total Material Handling Charges
Outbound Regular Rate				\$75.00 / hundredweight Min. 200 lb. Per Shipment Minimum Charge = \$150.00	(Total Weight / 100) x \$75.00
Small Package Rate For Single Packages 25 lb. or less				\$35.00 / per package (Single Package Shipments Only) Minimum Charge = \$35.00	\$35.00 Single Package Only

To ensure proper handling, all outbound shipping Bills of Lading must be turned into the Hale Service Desk regardless of if the Official Show Carrier will be used. If the shipment will be going outbound on a carrier other than the Official Show Carrier, exhibitors must plan to have the shipment picked up before **8:00 PM, Wednesday, October 28, 2026**. To ensure the floor is clear for the next event, shipments not picked up by **8:00 PM, Wednesday, October 28, 2026**, will be forced shipped on the Official Show Carrier. Any charges resulting from a forced shipment will be the responsibility of the exhibitor.

Please note, outbound FedEx or UPS shipments must now be scheduled by the shipping party. There is a charge for FedEx and UPS to pickup outbound shipments from convention and exhibiting facilities. Failure to schedule with FedEx or UPS will result in the shipment being forced onto the Official Show Carrier and will be forwarded to the addressed recipient. Any charges resulting from a forced shipment will be the responsibility of the exhibitor.

Shipping & Material Handling Page Subtotal: _____ X 8.75% tax = Total: _____
 (200 lb. Minimum Charge)



MATERIAL HANDLING LIMITS OF RESPONSIBILITY

828 East Ferry Street - Buffalo, NY 14211
Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

MATERIAL HANDLING LIMITS OF LIABILITY AND RESPONSIBILITY

- 1. Hale Expo Services, LLC. shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
2. Hale Expo Services, LLC. shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth and left unattended.
3. Shipments received without receipts, freight bills, or specified unit counts on receipts or freight bills (i.e., one lot, 800 cu. ft., etc.), such as UPS or van lines will be delivered to the exhibitor's booth without guarantee of piece count or condition.
4. Hale shall not be responsible for loss, damage, theft, or disappearance of materials before they are picked up from exhibitor's booth for re-loading after the show.
5. Hale shall not be responsible for any loss, damage, or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any cause beyond its control.
6. Hale shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
7. The consignment or delivery of a shipment to Hale by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin.
8. Hale shall not be responsible for theft or damage while empty crates are in storage.
9. Material left behind without orders at the Material Handling Desk may be classified as abandoned.
10. EXHIBITORS ARE URGED TO CARRY ALL-RISK INSURANCE covering your materials against damage, loss and all other hazards from the time shipments are made prior to the show until shipments are received back after the show.
Please be sure that your insurance coverage is effective from the time your equipment leaves its point of origin until its return to its destination after the show.

PAYMENT POLICY & SHIPMENTS

- Hale Expo Services, LLC. must have a valid credit card on file before freight will be delivered to your booth. Collect shipments will not be accepted. Please complete the credit card authorization provided in this kit. Shipping / Material Handling charges will be incurred at the close of the show.
All shipments must adhere to the arrival dates listed. Shipments arriving prior to move-in time must be consigned to the advance shipping warehouse.
We cannot guarantee shipment arrival times. Please be sure to request that your carrier delivers your total shipment at one time.
BILLED WEIGHT is based on incoming weight, whether the above services are used completely or in part. The weight is rounded up to the nearest one hundred pounds (100 lb.) and is taken from the INBOUND BILL OF LADING and/or the Certified Weight Ticket. Shipments arriving without a specified weight on the Bill of Lading will be assigned an approximate weight by Hale. This weight will prevail. THERE IS A 200 lb. MINIMUM CHARGE ON ALL SHIPMENTS OVER 25 lb.

ORDER FOR MATERIAL HANDLING SERVICES

We hereby authorize Hale Expo Services, LLC. to handle our shipment(s) in accordance with the information set forth above in the "Limits of Liability" section of this form, and we further agree to the following:

- A. We agree to the "limitations of Hale's Liability and Responsibility" as set forth above.
B. We agree that Hale's liability shall be limited to any loss or damage which results solely from Hale's negligence in the actual physical handling of the items comprising our shipment(s), and not for any other type of loss or damage.
C. With reference to subparagraphs A and B of the above, we agree, in connection with the receipt, handling, storage, and re-loading of our materials at the convention site (as distinct from Hale's warehouse), that Hale will provide its services as our agent, and not as Bailee or shipper.
D. Freight handling charges are the responsibility of the exhibitor to whom shipments have been consigned. Also, charges for loading out freight shipments are the responsibility of the exhibitor from whose booth shipments are made.
E. We agree, in the event of a dispute with Hale relative to any loss or damage to any of our materials or equipment, that we will not withhold payment of any amount due to Hale for drayage or any other services provided by Hale as an offset against the amount of the alleged loss or damage.

Show Name: New York State Innovation Summit 2026
Print Name:
Signature:
Company Name:
Booth No.(s):
Date:

I have read and understand the material handling rate sheet as well as the material handling limits of liability as stated on the enclosed sheets.
THIS AUTHORIZATION MUST BE SIGNED AND RETURNED TO HALE EXPO SERVICES, LLC. BEFORE FREIGHT SHIPMENTS CAN BE HANDLED:
Return form by mail, fax (716-896-8908) or scan the completed document and email to csr@haleexpo.com



828 East Ferry Street - Buffalo, NY 14211
Phone: (716) 896-6170 | Fax: (716) 896-8908 | Toll Free: (800) 333-4253
www.haleexpo.com | email: csr@haleexpo.com

Outbound Shipping

- All outbound shipments must have a Hale Bill of Lading filled out and returned to the Hale Service Desk. This authorizes us to place your materials on the carrier of your choice. **IT IS CRITICAL THAT THE HALE BILL OF LADING BE COMPLETED AND A HALE REPRESENTATIVE CHECKS YOUR SHIPMENT.**
- Bills of Lading and shipping labels are available at the Hale Service Desk.
- You must arrange pick up of your shipment with the Common Carrier of your choice.
- You may choose ANY carrier as long as they pick up your materials on time.
- **FED EX / UPS Shipments** have very specific rules for shipping.
- If you must use FED EX / UPS, please be sure you have current, OFFICIAL Labels affixed to your shipment. Also, FED EX / UPS do not allow us to call in a pick-up for you. It is critical that you, as the account holder, call THE DAY BEFORE materials are due to be picked up from the show floor.
- **FEDEX: 1-800-GO-FEDEX UPS: 1-800-742-5877**
- If Hale receives your freight on the inbound, there is no charge for material handling service on the Outbound.

Here is the address your carrier needs to pick up your freight at SHOW SITE:

**Buffalo Convention Center
153 Franklin Street
Pearl St. Loading Dock
Buffalo, NY 14202**

ALL ITEMS MUST BE CLEARED FROM THE SHOW FLOOR BY:

By 8:00PM Wednesday, October 28, 2026

**FREIGHT LEFT ON THE FLOOR WILL BE FORCED OUT ON THE HOUSE CARRIER AT
THE EXHIBITOR'S EXPENSE!!**

2026 Utilities Connection Order Form

Please return to:
 info@buffaloconvention.com
 Fax: (716) 855-3158
 Call: (716) 855-5555



Today's Date: _____

****** PLEASE NOTE: USE THIS FORM AS RECORD OF YOUR FINAL INVOICE,
 NO ADDITIONAL INVOICES WILL BE MAILED OUT**

Name of Event _____ Date(s) of Event: _____ Booth #: _____

Company Name: _____ On Site Contact _____

Address: _____

Phone #: _____ Email: _____

Authorized By: _____ Title: _____ Date: _____

PAYMENT: Check (Payable to Buffalo Convention Center): Check #: _____ Amt: \$ _____

Credit Card: _____ Visa _____ MasterCard _____ American Express Total amount Charged: \$ _____

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____ Security Code: _____

PAYMENT MUST ACCOMPANY ORDER / ADVANCE ORDERS MUST BE RECEIVED 10 DAYS BEFORE EVENT

The rates listed are for one (1) outlet only. The charge for service includes electrical current, installation in the most convenient location, and removal at the close of the show. Special service or wiring into equipment will be charged at prevailing rates for labor and materials.

120 Volt Outlet	ADVANCE	ONSITE	QUANTITY	TOTAL
500 watt or 5 amp outlet	\$103.00	\$153.00		
1,000 watt or 10 amp outlet	\$112.00	\$168.00		
1,500 watt or 15 amp outlet	\$116.00	\$174.00		
2,000 watt or 20 amp outlet	\$125.00	\$187.00		
208 Volt Single Phase				
10 amp or 1/2 HP	\$143.00	\$215.00		
20 amp or 1 HP	\$162.00	\$244.00		
30 amp or 3 HP	\$176.00	\$265.00		
50 amp or 7 1/2 HP	\$219.00	\$330.00		
60 amp or 10 HP	\$261.00	\$392.00		
208 Volt Three Phase				
10 amp or 1/2 HP	\$173.00	\$259.00		
20 amp or 1 HP	\$185.00	\$277.00		
30 amp or 3 HP	\$206.00	\$310.00		
50 amp or 7 1/2 HP	\$254.00	\$381.00		
60 amp or 10 HP	\$298.00	\$447.00		
*Higher amperage available on request – Please ask for quotation.				
Equipment Rental	Advance Order	Floor Order	Quantity	Total
25' – 3 wire #12 extension cord	\$45.00	\$68.00		
50' – 3 wire #12 extension cord	\$70.00	\$105.00		
15 amp power strip	\$48.00	\$74.00		

NO ELECTRICAL SERVICES WILL BE PERFORMED UNTIL PAYMENT IN FULL HAS BEEN RECEIVED.

For Special Electrical Labor requests please contact us at 716-855-5555
 Transformers: Transformers are available for altering voltage, provided they are ordered by the deadline.
 Quotations are available on request.

24 Hour Service: Available at an additional 50% charge, if ordered in advance. **I will require 24 hour service:** _____ YES _____ NO

Electrical Outlets: \$ _____
Equipment Rentals: \$ _____
NYS TAX: \$ _____ **8.75%**
TOTAL OF ORDER \$ _____

Service	Acctg

Terms and conditions apply – see reverse side of form for details.

BUFFALO CONVENTION CENTER - UTILITIES REQUEST FORM

STANDARD ELECTRICAL SERVICE:

120 Volt, A.C., 60 Cycle
208 Volt, A.C., Single Phase, 60 Cycle 208 Volt, A.C., Three Phase, 60 Cycle

RULES AND REGULATIONS:

- 1) All equipment regardless of source of power must comply with the current National Electrical Code, State and Local Safety Codes.
- 2) All equipment must be properly tagged or marked with complete information as to the type and/or amount of current, voltage, phase, frequency, horsepower, etc. required.
- 3) All exhibitors' 120 volt cords must be of the 3 wire, grounded type. All exposed non-current carrying metal parts of fixed equipment, which are liable to be energized, shall be grounded.
- 4) The Buffalo Convention Center reserves the right to refuse connection to any exhibitor whose equipment is deemed unsafe by the show electrical supervisor.
- 5) Permanent building electrical outlets are not part of booth space and are not to be used by exhibitors unless specified otherwise.
- 6) Special equipment requiring company engineers or technicians for assembly, servicing, preparatory work and operation may be executed without "Show Electrician", however, all service connections and overload protection to such equipment must be made by "Show Electrician" only.
- 7) The Buffalo Convention Center is not responsible for voltage fluctuation or power failure for temporary conditions. Surge protection is the responsibility of the exhibitor.
- 8) The Buffalo Convention Center will not be responsible for any damage or loss to any equipment, component, computer, hardware or software and/or any damage or injury to any person caused by the installation, connection or plugging in of any electrical outlet by person(s) other than an authorized Buffalo Convention Center Electrician.
- 9) We will make every attempt not to locate power panels in exhibit booths, however this is not always possible.
 - a. Obstructions blocking utility floor boxes are subject to relocation as necessary.
- 10) All material and equipment furnished by The Buffalo Convention Center for this service order shall remain the property of The Buffalo Convention Center and shall be removed ONLY by the Buffalo Convention Center Electrical at the close of the show.
- 11) Payment in full must be rendered prior to electrical service connection.
- 12) Advance orders shall receive priority service.
- 13) Electrical service installation is guaranteed to be complete one hour prior to event opening.
- 14) Rates quoted for all connections cover only providing service to the booth in the most convenient manner and does not include connecting equipment or wiring.
- 15) Credit will not be given for outlets installed and not used.
- 16) Unauthorized power not paid for will result in shut down of electrical service.
- 17) Claims will not be considered unless filed by exhibitor prior to close of show.
- 18) There is a \$45.00 fee charged for all checks that are returned

2026 Internet Order Form
 Please return to:
 info@buffaloconvention.com
 Fax: (716) 855-3158
 Call: (716) 855-5555

BUFFALO CONVENTION CENTER

Today's Date: _____

Name of Event _____ Date(s) of Event: _____

Booth #: _____ Meeting Room: _____ Insall Day: _____

Company Name: _____ On Site Contact _____

Address: _____

Phone #: _____ Email: _____

Authorized By: _____ Title: _____ Date: _____

PAYMENT: Check (Payable to Buffalo Convention Center): Check #: _____ Amt:\$ _____

Credit Card: _____ Visa _____ MasterCard _____ American Express Total amount Charged:\$ _____

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____ Security Code: _____

PAYMENT MUST ACCOMPANY ORDER / ADVANCE ORDERS MUST BE RECEIVED 10 DAYS BEFORE EVENT

Advance orders require access code to be distributed during move-in of show. Please see BCC staff member for pick-up location.

INTERNET OPTIONS			
Complimentary WiFi	The BCC Complimentary Wi-Fi is the perfect option to use for your personal data communication needs since cellular data service may not work in all locations.		
Premium WiFi	<i>\$100.00 (Per Event, Per Vendor)</i>		
Hardline Internet	<table border="1" style="width: 100%;"> <tr> <td style="text-align: center;"><u>Connection & Usage Fee</u> <i>\$250.00 per hardline</i></td> <td>Does the device have webpage access capabilities <input type="checkbox"/> Yes <input type="checkbox"/> No</td> </tr> </table>	<u>Connection & Usage Fee</u> <i>\$250.00 per hardline</i>	Does the device have webpage access capabilities <input type="checkbox"/> Yes <input type="checkbox"/> No
<u>Connection & Usage Fee</u> <i>\$250.00 per hardline</i>	Does the device have webpage access capabilities <input type="checkbox"/> Yes <input type="checkbox"/> No		
Internet Service Technician On-site	\$75.00 per hour		
Public IP addresses, traffic prioritization, and custom WAN/LAN/VLAN configuration available upon request. Custom Network Naming available upon request.			

Service	Acctg

SUB TOTAL: \$ _____

NYS TAX: \$ _____ **8.75%**

TOTAL OF ORDER \$ _____

***PLEASE NOTE: THIS FORM SERVES AS RECORD OF YOUR FINAL INVOICE.
NO ADDITIONAL INVOICES WILL BE MAILED OUT.**

Terms and conditions apply – see reverse side of form for details.

BUFFALO CONVENTION CENTER - INTERNET

SYSTEM INFORMATION:

- 1) Free basic WIFI is available throughout the facility as a convenience to our guests.
- 2) All users must authenticate on our wireless or wired data systems using either the access code that has been provided by purchasing services using their web browser and a major credit card. Once authenticated, the MAC address of the user's device will stay on file through the duration of the time they've purchased.
- 3) If you are having trouble connecting, please go directly to the Information Desk in the lobby for assistance.
- 4) The Buffalo Convention Center has networking professionals available to meet with you prior to your event if you have needs that fall out of the scope of this form. This includes onsite office/server setups, network devices (printers, scanners, POS terminals, handheld devices, credit card machines), custom VLANs, SSIDs, bandwidth reservation, traffic prioritization, etc. Please let us know and we'll be happy to build a custom implementation that suits your needs.

RULES AND REGULATIONS:

- 1) The Buffalo Convention Center reserves the right to refuse connection to any exhibitor whose equipment is deemed unsafe by the BCC electrical supervisor.
- 2) The Buffalo Convention Center will not be responsible for any damage or loss to any equipment, component, hardware or software and/or any damage or injury to any person caused by the installation, connection or plugging in of any electrical outlet by person(s) other than an authorized Buffalo Convention Center computer, Electrician.
- 3) All material and equipment furnished by the Buffalo Convention Center for this service order shall remain the property of The Buffalo Convention Center and shall be removed ONLY by the Buffalo Convention Center at the close of the show.
- 4) Payment in full must be rendered prior to internet service connection.
- 5) Advance orders for wired data shall receive priority service.
- 6) Customers may not use their own network switches, routers, hubs, repeaters, wireless access points, network bridges, or wireless range extenders without express written permission from the Buffalo Convention Center.
Please see your BCC Service Manager for rental information

2026 Water Request Order Form

Please return to:
info@buffaloconvention.com
Fax: (716) 855-3158
Call: (716) 855-5555

BUFFALO CONVENTION CENTER

Today's Date: _____

****** PLEASE NOTE: USE THIS FORM AS RECORD OF YOUR FINAL INVOICE,
NO ADDITIONAL INVOICES WILL BE MAILED OUT**

Name of Event _____ Date(s) of Event: _____ Booth #: _____

Company Name: _____ On Site Contact _____

Address: _____

Phone #: _____ Email: _____

Authorized By: _____ Title: _____ Date: _____

PAYMENT: Check (Payable to Buffalo Convention Center): Check #: _____ Amt:\$ _____

Credit Card: _____ Visa _____ MasterCard _____ American Express Total amount Charged:\$ _____

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____ Security Code: _____

PAYMENT MUST ACCOMPANY ORDER / ADVANCE ORDERS MUST BE RECEIVED 10 DAYS BEFORE EVENT

**\$105.00 Fee for Advance Orders
(plus 8.75% tax)**

**\$165.00 Fee (within 10 days of show)
(plus 8.75% tax)**

Client is responsible to bring necessary equipment (i.e. hose, pump).

BUFFALO CONVENTION CENTER - UTILITIES REQUEST FORM

¾" Standard Hose Connection

If Hose, Fittings, etc. are required on site a \$90.00 Rental & Service Fee

will be charged per piece of equipment being hooked up.

All material and equipment furnished by The Buffalo Convention Center for this service order shall remain the property of The Buffalo Convention Center and shall be removed ONLY by the Buffalo Convention Center staff at the close of the show.

Service	Acctg.

Sub Total : \$ _____
NYS TAX: \$ _____ 8.75%

TOTAL OF ORDER \$ _____

You must contact the Buffalo Convention Center Engineering Department through the Security Office located at the Loading Dock while on site to arrange for connection and draining assistance.